

## Profile

### Overview

#### **Experienced Management**

In 1991 real estate experts Howard Hallengren (Chairman) and Jack Miller (President) left Chase Manhattan Bank to found Falcon Real Estate, and they immediately began assembling a team of real estate professionals with broad and diverse experience.

#### **Customized Investment Strategies**

Before recommending properties for acquisition by an investor, Falcon places primary emphasis on developing an investment strategy with the client that accurately assesses and meets the risk and return objectives of the client, thereby focusing the ensuing acquisition process on appropriate properties.

#### **Comprehensive Services**

Falcon offers an expansive list of highly professional advisory and management services for the real estate investor.

#### **Broad Geographic Coverage**

In order to have immediate access to U.S. property investment opportunities, and to maintain an intimate level of familiarity with the market, Falcon has offices in New York, Chicago, Dallas, Miami, San Diego and Washington, D.C.

#### **Institutional Relationships**

Since its inception in 1991, Falcon has developed relationships with a number of major corporate institutions such as BNP Paribas and Generali Immobiliare.

#### **Impressive Performance**

Falcon has extensive experience working with international investors in the U.S. Real Estate market, having carried out transactions totaling about \$7 billion since the company's inception.